

Top 300 Architecture Firms

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By Zachary Edelson

For the third consecutive year, Gensler holds its position as the biggest architecture firm as judged by revenue from architectural design work last year. In 2013 Gensler earned just over \$883 million, up \$76 million from the previous year, as reported by RECORD's sister publication *Engineering News-Record*. (Combined total architectural revenue from the Top 300 firms increased from \$10.01 billion to \$11.20 billion.)

With more than 40 offices worldwide – including growing construction markets in China and Indonesia – it's no surprise that almost a quarter of Gensler's net revenue came from international sources. Gensler CEO Andy Cohen cited the firm's ability to consistently provide design solutions to clients who operate in an "increasingly interconnected and global world." Recent projects include a new hotel and transit center at Denver International Airport (slated for completion in 2015) and the Abu Dhabi Financial Centre on Al Maryah Island (currently under construction).

Second and third place firms, CH2M HILL and AECOM Technology Corp., switched places from last year's rankings. Another two of the top 10 firms, both of which work primarily in architecture, made recent acquisitions of other firms. In March, Perkins+Will (ranked #5) announced it would acquire the The Freelon Group of Durham, North Carolina, and it's 40 employees. In December, HOK (ranked #8) announced it would acquire the Shanghai and New York City offices of hospitality and interiors-specialized BBG-BBGM. While HOK is an architecture and engineering firm, it also shares BBG-BBGM's focus on interior design. The Washington, D.C., offices of BBG-BBGM will continue as BBGM.

Success stories include Kansas City-based Populous. In 2014 alone the firm saw the successful opening of its Fabergé egg-inspired stadium in Sochi, Russia, and its World Cup Arena das Dunas stadium in Natal, Brazil. The firm also announced it would design the Atlanta Braves' new stadium and a downtown Miami soccer stadium. Populous' revenue leaped from almost \$84 million in 2012 to \$111 million in 2013. Also experiencing a large increase in revenue, and jumping from #66 to #36, was Chicago-based Solomon Cordwell Buenz. The firm's revenue nearly doubled from \$31 million to just short of \$55 million.

While no firms sank significantly in the rankings, HKS Inc. did fall three positions, likely due to their extensive work in healthcare architecture. Healthcare construction spending has slowed in recent years thanks to pessimism on the part of health care providers in regards to future growth.

HOW TO USE THIS TABLE

Companies are ranked by revenue (in millions of dollars) for architectural services performed in 2013. This data also appears in the [Top 500 Design Firms](#) list produced by our sister publication, *Engineering News-Record*; unlike our ranking, that list includes engineering-exclusive firms.

Data is collected by McGraw Hill Construction's Research and Analytics group. To participate in next year's survey, contact Gary Tulacz at gary.tulacz@mhfi.com

Key to how firms classify themselves:

A = Architect
AE = Architect-Engineer
AP = Architect Planner
EAL = Engineer Architect Landscape
AEC = Architect-Engineer-Contractor
(not all combinations listed)

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ARCHITECTURE FIRMS RANKED ACCORDING TO 2013 REVENUE

2014 Rank	2013 Rank	Company	U.S. Headquarters	Type of Firm	Total Architectural Revenue	Domestic Architectural Revenue	International Architectural Revenue	Percent of Design Revenue from Architecture	Total Design Revenue
1	1	Gensler	San Francisco, Calif.	A	\$883.22	\$664.57	\$218.65	100%	\$883.22
2	3	CH2M HILL	Englewood, Colo.	EC	\$485.37	\$305.28	\$180.09	14%	\$3,585.28
3	2	AECOM Technology Corp.	Los Angeles, Calif.	EA	\$446.75	\$280.50	\$166.25	6%	\$7,240.86
4	4	Jacobs	Pasadena, Calif.	AEC	\$430.67	\$280.63	\$150.04	6%	\$6,820.15
5	5	Perkins+Will	Chicago, Ill.	A	\$356.36	\$269.94	\$86.42	100%	\$356.36
6	7	URS Corp.	San Francisco, Calif.	EAC	\$326.90	\$268.50	\$58.40	6%	\$5,270.00
7	6	HDR	Omaha, Neb.	AE	\$297.20	\$238.10	\$59.10	17%	\$1,762.10
8	8	HOK	St. Louis, Mo.	AE	\$274.44	\$184.93	\$89.51	67%	\$409.00
9	10	Skidmore Owings & Merrill LLP	New York, N.Y.	AE	\$228.36	\$124.08	\$104.28	68%	\$334.40
10	18	Bechtel	San Francisco, Calif.	EC	\$214.00	\$15.00	\$199.00	8%	\$2,535.00
11	11	NBBJ	Seattle, Wash.	A	\$197.30	\$145.00	\$52.30	100%	\$197.30
12	9	HKS Inc.	Dallas, Texas	AE	\$194.07	\$161.05	\$33.02	76%	\$255.12
13	12	RTKL	Highlands Ranch, Colo.	AE	\$193.00	\$71.00	\$122.00	14%	\$1,383.00
14	13	Kohn Pedersen Fox Associates PC	New York, N.Y.	A	\$177.72	\$42.13	\$135.59	100%	\$177.72
15	16	Callison	Seattle, Wash.	A	\$160.91	\$72.94	\$87.97	100%	\$160.91
16	14	Perkins Eastman	New York, N.Y.	A	\$155.00	\$116.25	\$38.75	100%	\$155.00

17	20	ZGF Architects LLP	Portland, Ore.	A	\$128.10	\$112.12	\$15.98	100%	\$128.10
18	15	Cannon Design	Grand Island, N.Y.	AE	\$127.80	\$87.31	\$40.49	60%	\$212.70
19	17	Leo A Daly	Omaha, Neb.	AE	\$119.75	\$104.38	\$15.37	80%	\$149.68
20	24	Populous	Kansas City, Mo.	A	\$111.75	\$80.31	\$31.44	100%	\$111.75
21	19	Stantec Inc.	Irvine, Calif.	EAL	\$105.43	\$105.43	\$ -	13%	\$809.03
22	22	SmithGroupJJR	Detroit, Mich.	AE	\$91.20	\$85.20	\$6.00	56%	\$163.00
23	37	Hammel Green and Abrahamson Inc. (HGA)	Minneapolis, Minn.	AE	\$89.31	\$84.94	\$4.37	75%	\$119.10
24	23	DLR Group	Minneapolis, Minn.	AE	\$83.10	\$80.00	\$3.10	76%	\$110.00
25	25	Corgan	Dallas, Texas	A	\$78.51	\$77.05	\$1.46	83%	\$95.10
26	28	Page	Washington, D.C.	AE	\$77.19	\$39.19	\$38.00	77%	\$99.75
27	27	MulvannyG2 Architecture	Bellevue, Wash.	A	\$73.20	\$35.80	\$37.40	100%	\$73.20
28	26	HMC Architects	Los Angeles, Calif.	A	\$71.60	\$71.34	\$0.26	100%	\$71.60
29	31	Burns & McDonnell	Kansas City, Mo.	EAC	\$70.00	\$50.00	\$20.00	7%	\$1,039.30
30	46	Heery International Inc.	Atlanta, Ga.	AE	\$58.91	\$58.91	\$ -	85%	\$69.48
31	29	Cunningham Group Architecture Inc.	Minneapolis, Minn.	A	\$58.53	\$53.11	\$5.42	100%	\$58.53
32	30	Gresham, Smith and Partners	Nashville, Tenn.	AE	\$57.18	\$56.22	\$0.96	52%	\$110.35
33	38	Flad Architects	Madison, Wis.	AE	\$56.00	\$50.90	\$5.10	73%	\$77.20
34	43	VOA Associates Inc.	Chicago, Ill.	A	\$55.63	\$41.17	\$14.46	100%	\$55.63
35	34	Robert A.M. Stern Architects LLP (RAMSA)	New York, N.Y.	A	\$55.02	\$36.50	\$18.52	93%	\$59.18
36	66	Solomon Cordwell Buenz	Chicago, Ill.	A	\$54.90	\$54.40	\$0.50	100%	\$54.90
37	48	SHW Group	Plano, Texas	AE	\$52.22	\$51.82	\$0.40	90%	\$58.00
38	39	EYP Architecture & Engineering	Albany, N.Y.	AE	\$51.00	\$51.00	\$ -	68%	\$75.00
39	47	RS&H Inc.	Jacksonville, Fla.	EA	\$49.00	\$49.00	\$ -	29%	\$171.10
40	52	LS3P	Charleston, S.C.	A	\$47.85	\$47.85	\$ -	100%	\$47.85
41	50	LPA Inc.	Irvine, Calif.	A	\$47.52	\$47.52	\$ -	100%	\$47.52
42	32	Ennead Architects LLP	New York, N.Y.	A	\$47.32	\$44.95	\$2.37	100%	\$47.32
43	33	Fentress Architects	Denver, Colo.	A	\$46.21	\$45.45	\$0.76	100%	\$46.21
44	44	WATG / Wimberly Interiors	Irvine, Calif.	A	\$45.48	\$4.18	\$41.30	66%	\$69.26
45	36	Michael Baker International	Moon Township, Pa.	EA	\$45.00	\$45.00	\$ -	8%	\$574.37
46	53	PBK	Houston, Texas	EA	\$42.60	\$42.60	\$ -	100%	\$42.60
47	65	Ware Malcomb	Irvine, Calif.	A	\$42.20	\$38.10	\$4.10	100%	\$42.20
48	51	EwingCole	Philadelphia, Pa.	AE	\$41.70	\$41.70	\$ -	60%	\$69.40
49	**	WHR Architects Inc.	Houston, Texas	A	\$40.89	\$36.91	\$3.98	100%	\$41.09
50	81	FXFOWLE Architects	New York, N.Y.	A	\$39.40	\$31.72	\$7.68	100%	\$39.40